



EMIRATESCAPITAL

The Emirates Capital Limited, trading as Emirates Capital, is a Dubai based financial service provider specialising in investment management and corporate finance. We spoke with Chairman and CEO Erik Essiger to learn more.

Established in 2007, The Emirates Capital Limited is a part of the Dubai International Financial Centre with two main areas of business; advisory services and asset management. In the advisory services space the firm provides dedicated support to institutional investors and ultra-high net worth investors with cross border transactions between the Middle East and Europe, the USA as well as Asia.

Providing quality services is of vital importance to the firm and to Erik, who draws on his extensive experience, which includes working for global giants PwC, to achieve this.

“At Emirates Capital our overall aim is to provide the same quality of service to all of our clients, whether they are a multinational conglomerate or a SME. The deals we advise on range in size from \$50 million to \$1 billion, but every client receives the same high level of service and dedicated support.

“This includes providing a 24-hour response time, which is almost unheard of in the Middle East and ensures that clients receive an answer of some form to any query they may have within

a day of contacting us. Having a diverse team of professionals from around the world helps us to perform to the very highest standards, and I am proud to say that it is a team effort which ensures our clients are always satisfied and fully supported when they work with us.”

Quality is exceptionally important in the investment industry, which is historically highly competitive. Currently in the MEA region the market is focused on hospitality, which is a rapidly growing sector, as well as energy, with areas such as renewable, hydrocarbon and nuclear all coming to the fore. In order to capitalise on this trend Emirates Capital will shortly be opening a new fund dedicated to renewable energy, which Erik believes will provide the firm with many great opportunities.

“Moving forward we will shortly be opening a renewable energy fund in order to meet our clients’ needs. The new fund will be our focus in the months ahead, alongside continuing to offer the very highest quality of advice and support to every one of our clients, which will always be our ongoing goal.”

Company: The Emirates Capital Limited
Name: Erik Essiger

Address: 504, Liberty House, Dubai International Financial Centre, P.O. Box 506597, Dubai

Phone: + 971 4 447-7672

Fax: + 971 4 447-7671

Email: e.essiger@emirates-capital.com

Web Address: www.emirates-capital.com